

# Centennial SAM.Suite

Centennial SAM.Suite provides organizations with a complete end-to-end solution to help achieve and maintain total control over their software estate.

Historically, managing software and licensing has been a tough task for organizations. Reasons include the often-decentralized nature of software procurement, the difficulty of identifying software and its usage across distributed networks, the need to prove licensing compliance in the case of a vendor audit, and the dynamic nature of software installations and removal

Centennial SAM.Suite represents a major step forward in gaining control of software assets. It is the first solution of its kind to automate many of the SAM best practices as outlined in the ISO 19770-1 SAM standard. As such, Centennial SAM.Suite addresses the fundamental requirements of SAM, from the initial identification and inventory of software on the network, through to creating license compliance reports.

## By deploying SAM.Suite, organizations will be able to:

- Automatically discover all software on the network
- Accurately track software usage
- Create a full audit trail of license entitlements
- Reconcile deployed software against license entitlement

## SAM.Suite Benefits

### Reduce IT expenditure

By eliminating unnecessary software purchases and identifying under-used assets, organizations can optimize the use of existing applications. What's more, by having a complete view of software usage, organizations can negotiate better volume licensing programs as well as support and maintenance contracts with vendors.

### Achieve license compliance

SAM.Suite enables organizations to keep on top of software installations, usage and entitlement – avoiding crippling compliance fines and associated damage to the business (negative publicity, lost customers, reduced share price etc.) due to vendor audit failures.

### Improve IT planning & management

Keeping track the status of currently-deployed assets and understanding the organization's licensing position with SAM.Suite helps managers plan and track IT initiatives with greater accuracy – avoiding costly delays and unwelcome surprises.



# How is SAM.Suite different?

## Out-of-the-box functionality

Unlike many solutions, SAM.Suite is designed to work the minute it is installed on the network, with the absolute minimum installation and set-up time. The solution is automatically configured to bring discovered software information directly into the license management interface without the need for any third party data cleansing or filtering tools.

## Full software audit

SAM.Suite enables the organization to both find and accurately identify all software applications on the network, as well as be selective over which vendors and applications are included in any license compliance initiative.

## Intelligent hosted software catalog

SAM.Suite is the only solution of its type to offer a comprehensive hosted software catalog of vendor-recognized product SKUs. Two distinct benefits offered by this catalog are the ability to minimize human transcript errors by checking entered information against the hosted database, and also the automatic calculation of upgrade and downgrade rights associated to different licenses.

## Dynamic reconciliation

The advanced license reconciliation engine in SAM.Suite automatically applies the appropriate licensing rules, and ensures the organization is always presented with the most favorable licensing position possible. What's more, because licenses are managed dynamically, there is no need for administrators to manually create associations between individual applications and licenses.

Designed with ISO 19770-1 in mind, SAM.Suite is not only designed to meet the key technological requirements of the international standard for SAM but also creates a full audit trail of software installations, license records and supporting proofs of entitlement.

## Collaboration & confidentiality

With SAM.Suite's web interface, organizations can increase productivity by sharing the task of managing licenses and software between several individuals, departments or locations without creating a risk of a confidentiality breach. Organizations can create many data entry users safe in the knowledge that only authorized software managers can actually run and view compliance reports.

## Centennial SAM.Suite technology

**Centennial Discovery** – the multi award-winning solution for finding and auditing all IT assets across the corporate network. Discovery's ability to create accurate and dynamic IT inventories is unrivalled and is critical not only to SAM initiatives but in all areas of IT management.

**Centennial License Manager** – the intuitive multi-user solution makes it easy for organizations to capture and validate license entitlements and reconcile these against deployed software across the organization.

## Extending benefits beyond SAM

Although SAM might be the key business driver today, one of the unique advantages offered by SAM.Suite's Centennial Discovery component is the ability to find, identify and track all IT assets on the network, including PCs, servers, managed switches and network printers.

What's more, a wealth of additional modules such as Discovery.Visual, Security.Advisor and the Software Information Portal can further enhance the value of Centennial solutions in providing all areas of the organization with dynamically-updated intelligence required to reduce costs, minimize risks and manage complexity.

## About Centennial Software

With over five million software licenses sold to organizations around the world, Centennial Software is a leading developer of IT audit, software asset management and network security solutions. Centennial's solutions are sold and supported by an accredited partner network in more than 42 countries.



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